

KOSTAL
CONNECTORS

we  connect



Detroit Lüdenscheid Dresden Čenkov Shanghai Seoul



KOSTAL Group – Key Facts & Business Units

KOSTAL

Key Facts



1912

Leopold Kostal **founds** the parent company LK in Lüdenscheld



1927

LK designs and produces its first **parts** for the **automotive industry**



1973

Beginning of business activities in the **first foreign subsidiary** (Mexico)



2004

Transfer of the four **business divisions** into **own entities**

2.774 bn EUR
Revenues

18,457
Employees

46
Sites

20
Countries

Business Units



KOSTAL Automobil Elektrik



KOSTAL Connectors



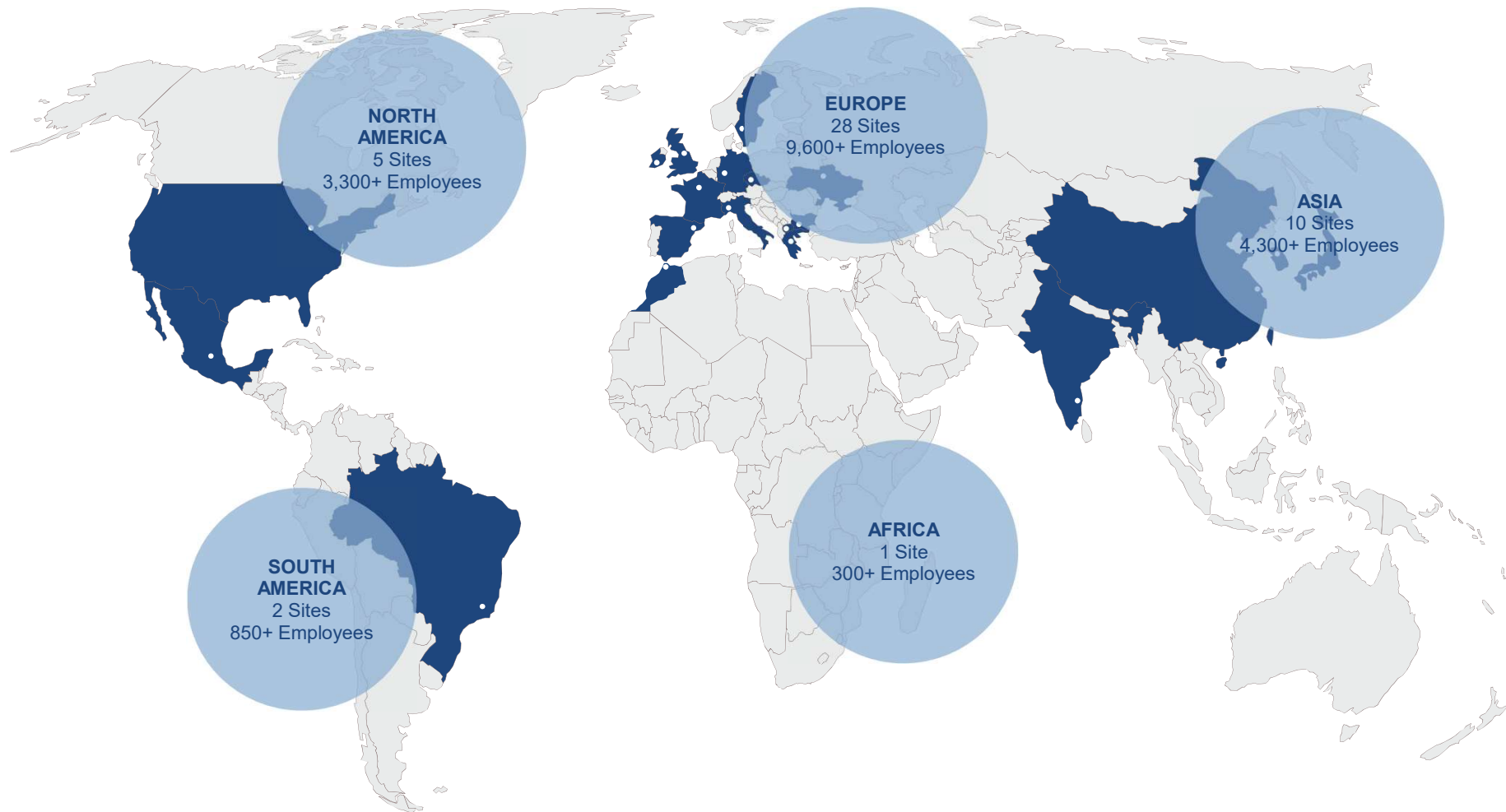
KOSTAL Industrial Electronics



SOMA

KOSTAL Group – Sites and Employees

KOSTAL

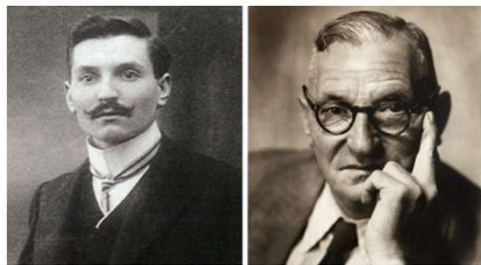


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KOSTAL Group – Family-run in fourth generation / sustained by tradition

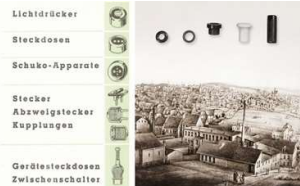
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1912 - First Generation



Leopold Kostal

„Electrification“



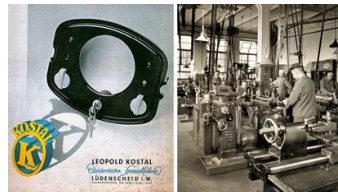
„We do what is necessary“

Sustainability and **sparing use of resources** are second nature to us.

Sustainable ideas unite mankind and nature – **All is one.**



„We form a bond and the bond is binding“



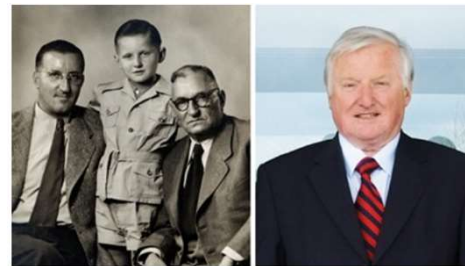
„Motorisation“

Kurt Kostal



1935 – Second Generation

1972 - Third Generation



Helmut Kostal

„Globalisation“



„We do things with feeling“

We are an **environmentally sound** organization taking **sustainable** and **effective actions**.

More than **100 years** of company history are the best proof that we, as a family business, are able to act **sustainably** and on a **long-term** basis.



„We shape the future today“



„Energy Efficiency“

Andreas Kostal



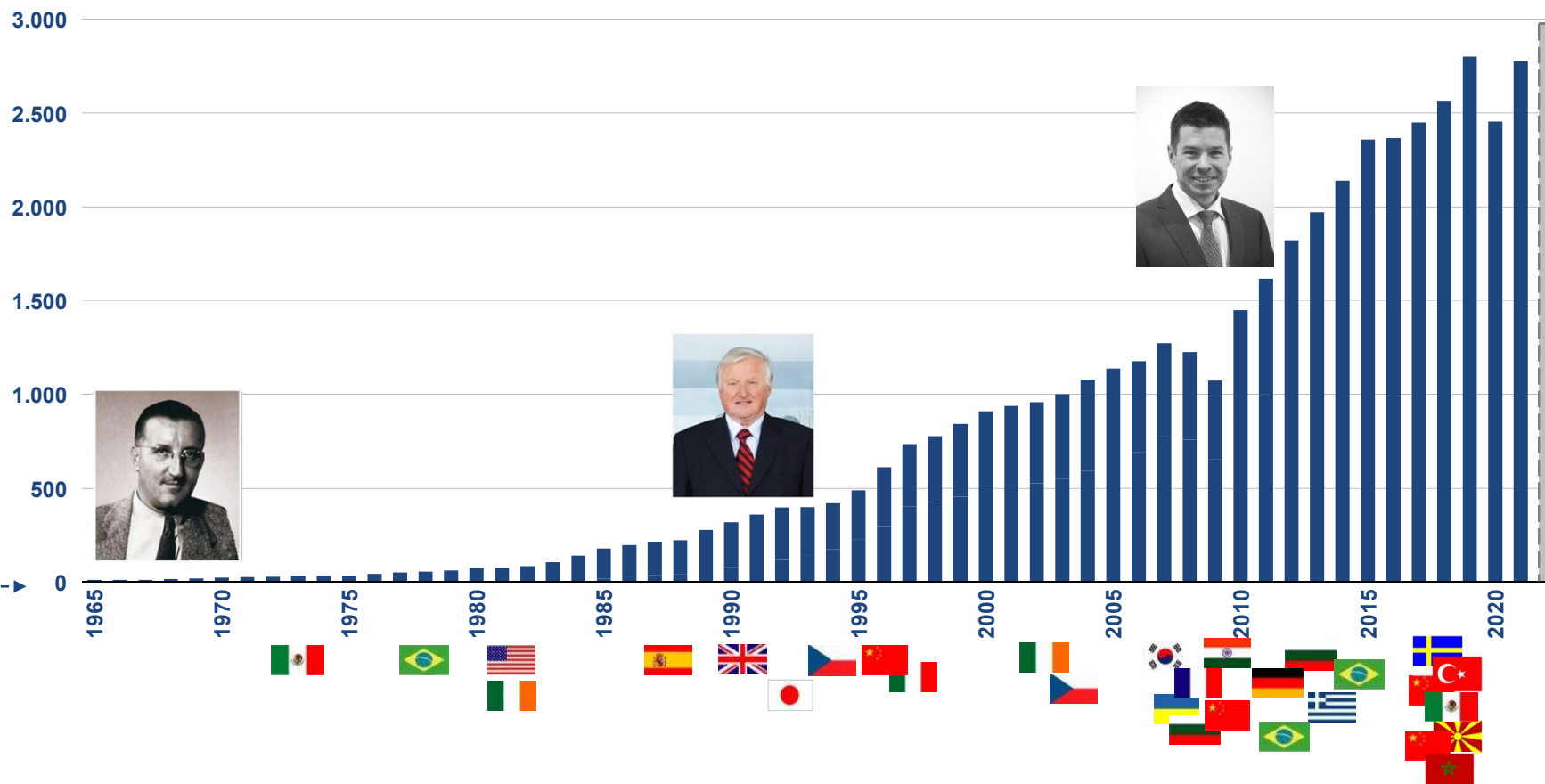
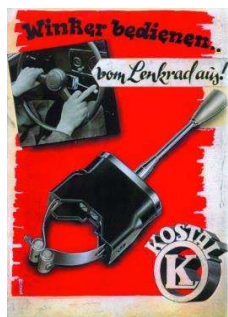
2008 – Fourth Generation

KOSTAL Group – Success Factors

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Revenues KOSTAL Group

in m EUR, 1965-2022 (planned), consolidated



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We are **decent**.
We make it **easy**.
What we do, we do with **conviction**.
We **shape the future** today.
We form a **bond** and the bond is **binding**.
We have our feet on the **ground**.
We are **moved** by what we do and aim to **move** others.
We **encourage** people to achieve what we **expect**.
We do things with **feeling**. We do what is
necessary.



AUTOMOBIL ELEKTRIK



- Onboard-Chargers
- DC/DC-converters
- Charging interface control units
- Door control units
- Seat control units
- Tailgate control units
- Steering column modules
- Shift-by-Wire mechatronic modules
- Roof modules
- Control elements
- Displays and Smart Surfaces

CONNECTORS



- Terminals
- Connectors
- Headers
- E-Mobility Connectors
- Transmission Connectors
- Other
 - Elastomers
 - Cable Assemblies

INDUSTRIAL ELECTRONICS



- **Photovoltaics**
 - Solar inverter
 - Hybrid inverter
 - Battery inverter
- **Drives**
 - Motor-mounted controllers
 - Wall-mounted controllers
 - Customized frequency converter
- **Electronics**
 - Development of customized mechatronic solutions
- **Charging**
 - AC-Wallbox
 - BIDI-DC-Wallbox

soma

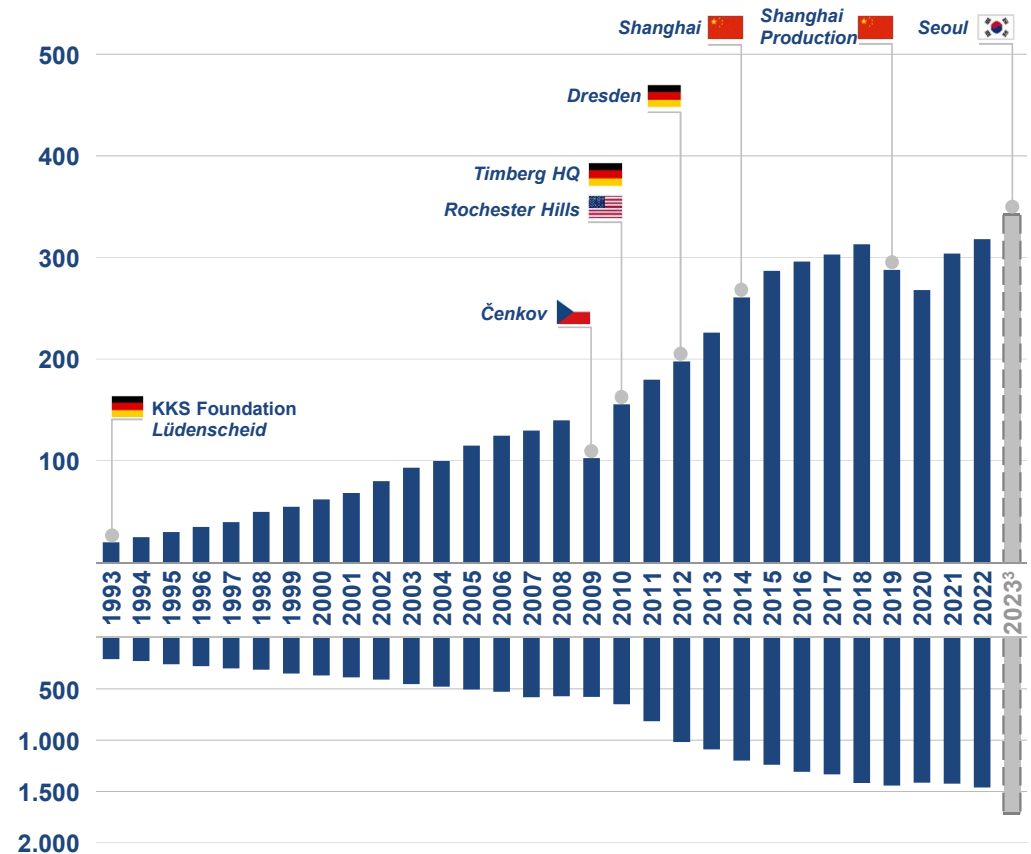


- Customer-specific Test Systems for
 - **mechanical**
 - **mechatronic**
 - **electronic products**
- Dosing technology for industrial lubricants
 - **Supply systems**
 - **Metering valves**
 - **Monitoring systems**
- Worker assistance Systems
- Soft- & Hardware solutions for industrial workplaces

Product portfolio



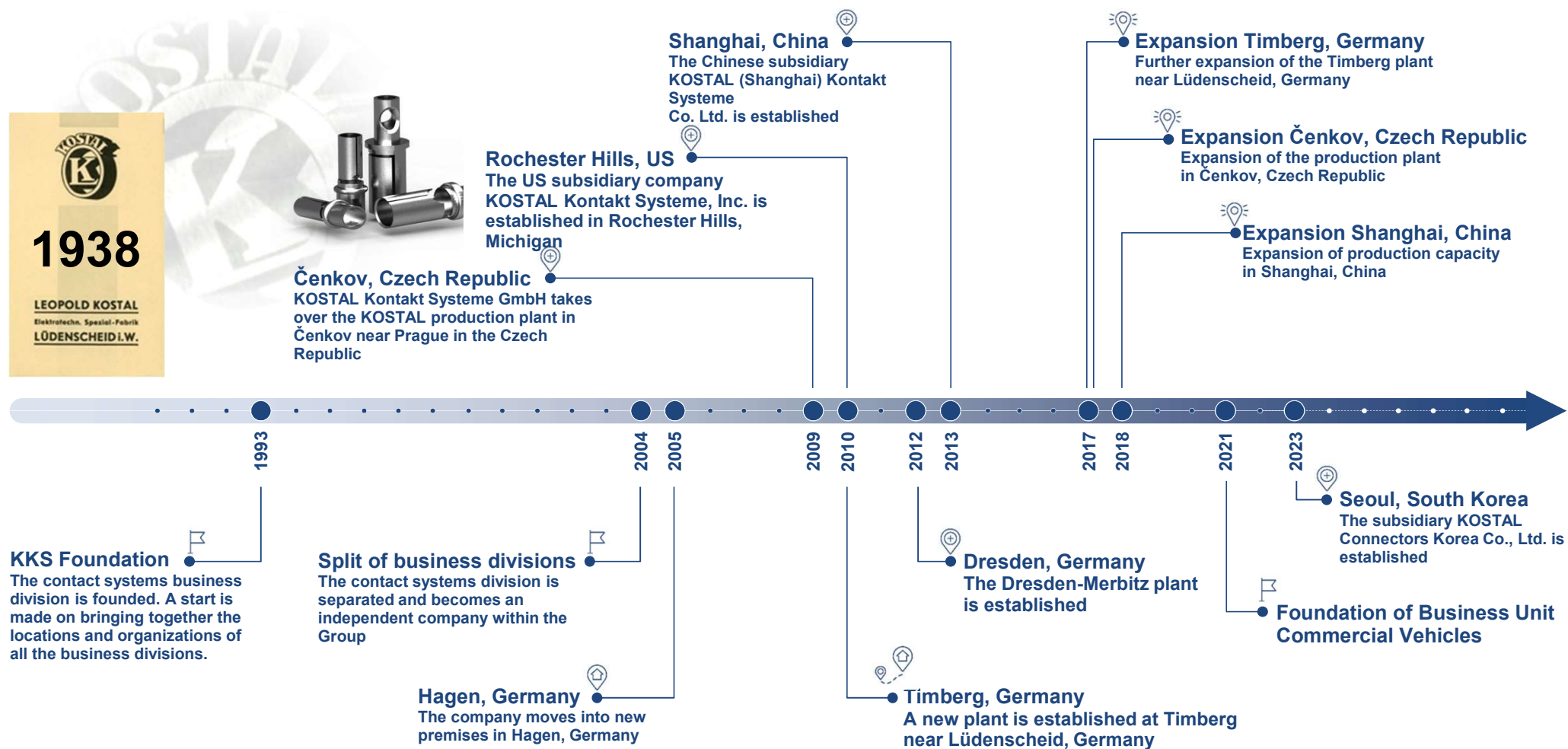
Turnover¹ and headcount² development in m EUR, 1993-2023 (planned), consolidated

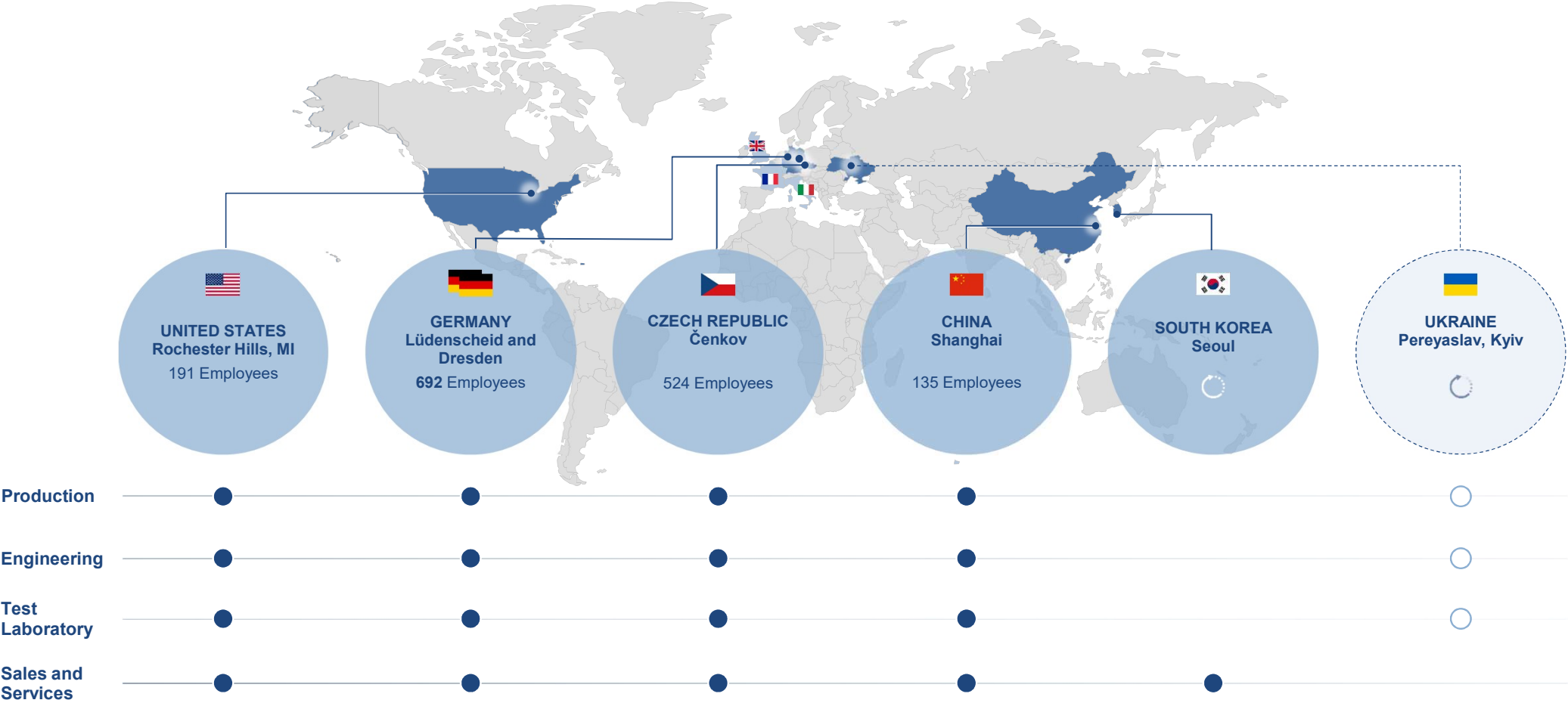


1) Turnover development shown in upper chart for KOSTAL Connectors ww; 2) Headcount development shown in bottom graph for KOSTAL Connectors ww; 3) FC I 2023.

KOSTAL Connectors – History

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1) As of 04/2023. Further sales locations in UK, France, and Italy.

KOSTAL Connectors – Production Sites

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New Building



Planned new location



Building expansion



Launch of local production



**Launch of local production /
building expansion**

KOSTAL Connectors – Customers (extract)

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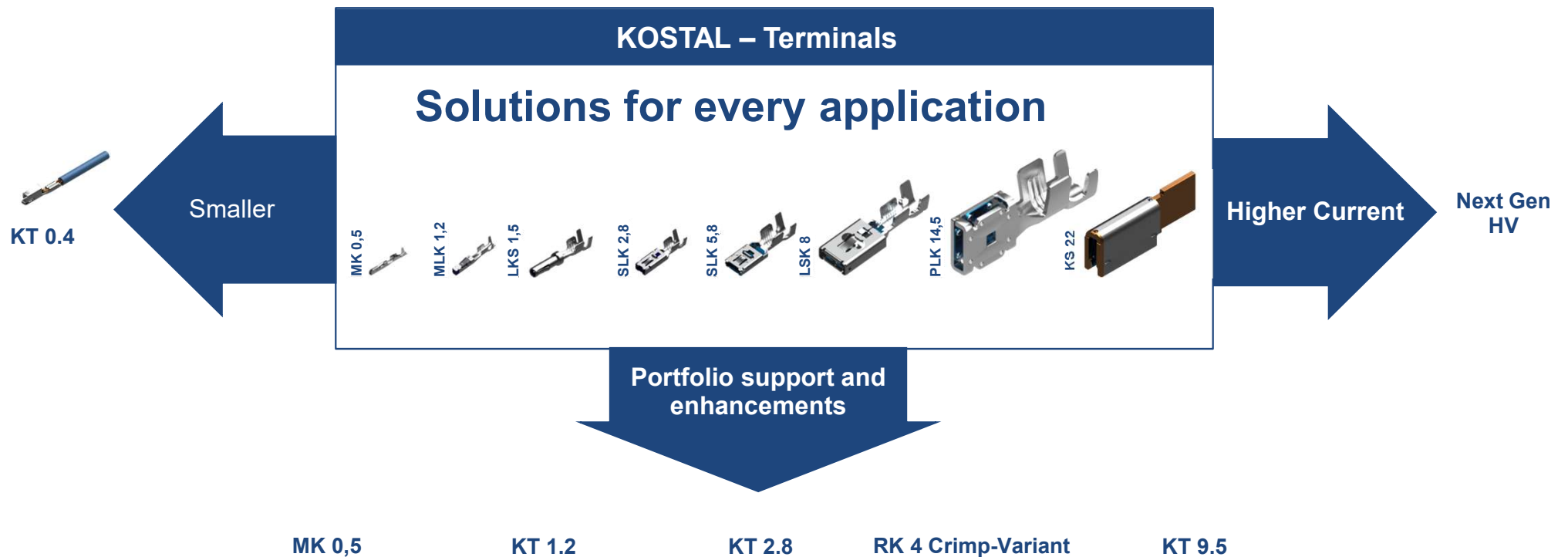
OEM

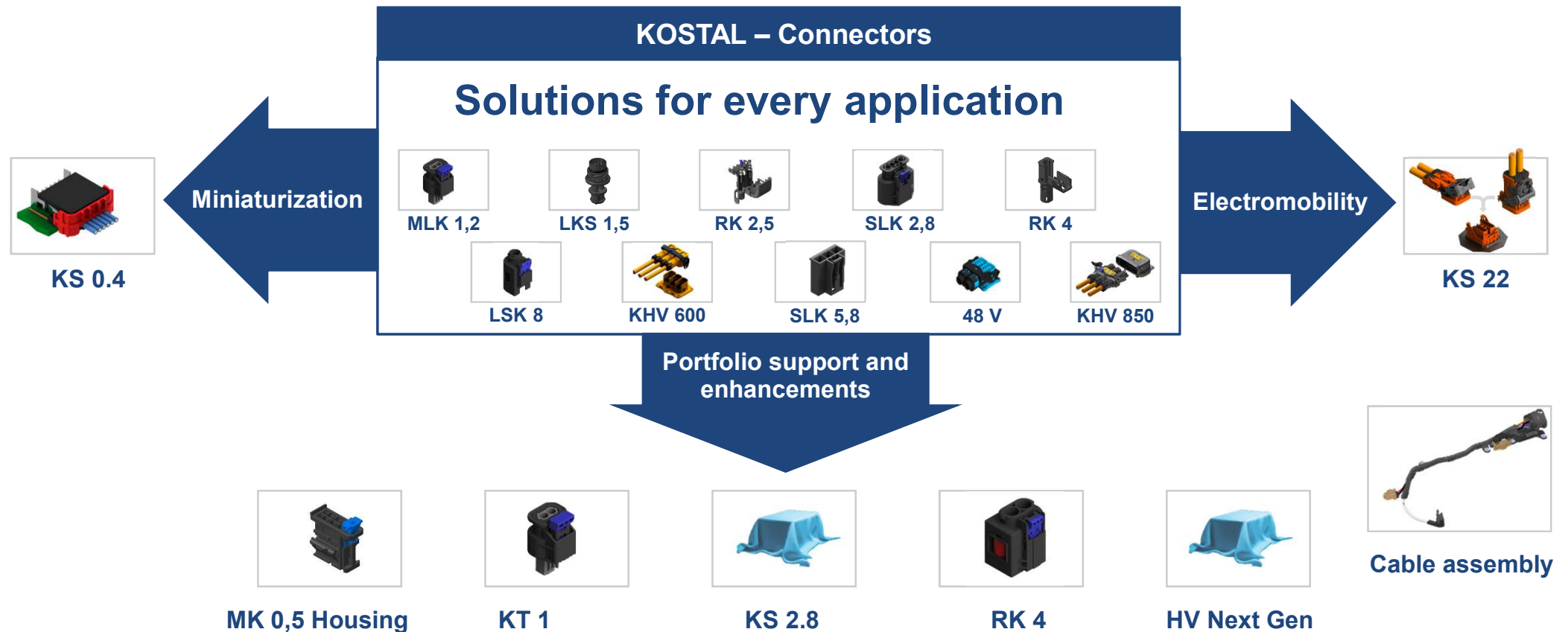


T1 / T2









we **E**onnect



Dresden
Lüdenscheid
Čenkov
Detroit
Shanghai
Seoul

Thank you for your attention!